



SAP Licensing Optimisation – Building a stronger business case for RISE.



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Who is **Soterion**?

- ▶ Soterion specialises in SAP security, access risk, and license management. We deliver scalable, easy-to-administer SAP authorisation solutions that help organisations address access, compliance, and governance challenges, while empowering business users to manage access risk.
- ▶ Soterion's access control solution delivers data-driven insights and risk validation to support audit-ready outcomes, license optimisation, and governance. We simplify SAP security to drive business value beyond compliance.



Soterion Customers

- ▶ Soterion serves over 150 customers globally across diverse industries. Many of these organisations face stringent regulatory requirements, such as Sarbanes-Oxley (SOX) and J-SOX, allowing Soterion to build extensive expertise in addressing a wide range of access risk management needs.



What is Happening in the **World of SAP?**



One of the biggest decisions a CIO / IT director will need to make in the next 5 years?

What are the **Changes in how SAP Users are Licensed?**



- ▶ License classification based on rough description of functionality (not definitive)
- ▶ Open to interpretation / Self-disclosure
- ▶ Annual Assessment



- ▶ **STAR Measurement** program
- ▶ Definitive
- ▶ Monthly Assessment

What are the **Changes** in how SAP Users are Licensed?



STAR Measurement Program

Advanced	C_PSCVP_DB	ACTVT	02
Advanced	CM_CON	ACTVT	60
Advanced	CRM_CONFIG	ACTVT	02
Advanced	E_CS_BUNIT	ACTVT	01
Advanced	E_CS_BUNIT	ACTVT	02
Advanced	E_CS_BUNIT	ACTVT	06
Advanced	E_CS_CACTT	ACTVT	02
Advanced	E_CS_CACTT	ACTVT	05
Advanced	E_CS_CACTT	ACTVT	16
Advanced	E_CS_CACTT	ACTVT	95
Advanced	E_CS_CONGR	ACTVT	01
Advanced	E_CS_CONGR	ACTVT	02
Advanced	E_CS_CONGR	ACTVT	0
Advanced	E_CS_DIMEN	ACTVT	01
Advanced	E_CS_DIMEN	ACTVT	02
Advanced	E_CS_DIMEN	ACTVT	16



SAP User ID

-  Purchase Order Maintenance = Advanced
-  Vendor Maintenance = Core
-  Finance Display = Core
-  Post Journals = Core

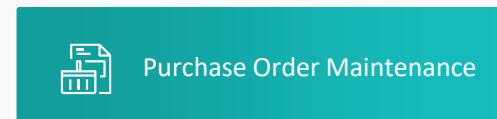
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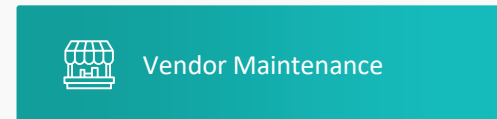
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Advanced	E_CS_CACTT	ACTVT	05
Advanced	E_CS_CACTT	ACTVT	16
Advanced	E_CS_CACTT	ACTVT	95
Advanced	E_CS_CONGR	ACTVT	01
Advanced	E_CS_CONGR	ACTVT	02
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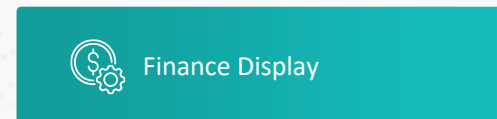
= Advanced



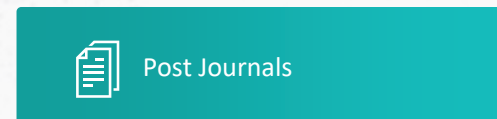
= Advanced



= Core



= Core



= Core

What are the **Changes in how SAP Users are Licensed?**



STAR Measurement
= greater clarity / definitive



License classification based
on rough description of
functionality (not definitive)



What are some of the **Challenges facing organisations?**



Difficult to justify the business case

The existing SAP role design can inflate the FUE count substantially.



Paying for many more FUEs than required

Remediation and clean-up of role design is sub-optimal



Increase in subscription costs

Any increase in FUEs over the base-line will set a new minimum for the remainder of the contract

Soterion Recommendation



Soterion SAP User Licensing Assessment



What are the **Benefits of a Soterion S/4 SAP Licensing Assessment?**



Gain an understanding of potential cost of RISE

This can be done with or without SAP's involvement (minimise unsolicited calls and emails for SAP salespeople)



Understand what remediation options are available

Reducing potential FUE costs (Clean-up vs Role Redesign) and associated timelines



Determining the 3 key data points

- Hold service providers accountable
- Ensure our customers are better prepared for RISE with SAP contract negotiations.

What is the **Purpose** of an **Access Control Solution**?

- ▶ Implement **Effective Financial Controls**



Access Risk
Management



User
Provisioning



SAP
Licensing

What is the **Purpose** of an **Access Control Solution**?

- Implement **Effective Financial Controls**



Access Risk
Management

Fraud Prevention / Sensitive
access



User
Provisioning

Fraud Prevention / Sensitive
access



SAP
Licensing

License Compliance

What is the **Purpose** of an **Access Control Solution**?

► Historically:



Access Risk
Management

Fraud Prevention



User
Provisioning

Fraud Prevention



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What is the **Purpose** of an Access Control Solution?

► In the S/4 world (especially RISE):



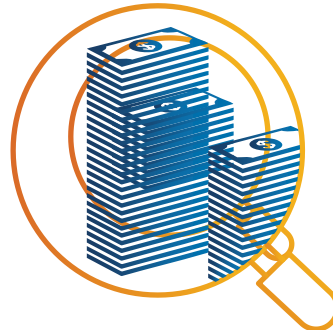
Access Risk
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Demo