





## Speaker introduction

Daniel Parker

Solution Architect – APJ Region

EPI-USE Labs

Daniel has over 25 years SAP industry experience with keen focus on SAP landscape management and technical system design.

He provides Solution Architecture and Pre-Sales guidance for EPI-USE Labs APJ Region. Working with a greater team of local and global experts to effectively deploy EPI-USE Labs solutions to solve complex landscape, cloud, security and application challenges - driving value through innovation.





# Value through INNOVATION

#### **EPI-USE Labs**



**1,800+**⇔ clients
worldwide

97% client renewal

Operating in **55** countries

23% of revenue on R&D activities



First **SAP AppHaus** in Africa

SAP BTP-certified

### **PRISM:**

reduce cloud migration time and costs by 50%

9,500+

#### 20+ years of experience

in SAP data transformations

Multilingual in-house global support:

24 hours, every working day



**Client Central:** Secure online portal

35,000+ active users

### a member of Group Elephant





Employs people



Serving **2,000+** of the world's largest corporations and public sector agencies







1,500+ SAP implementations

**42+** SAP Payroll local country versions





## RISE?

## **Unique start**

ONE path

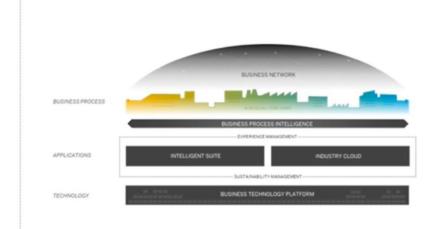
**ONE** goal

SAP ECC customers

SAP S/4HANA
On-premise customers

**New customers** 









## Common S/4 HANA and RISE pain points



#### Save costs

Reduce the size of non-production systems

Rebuild the Development system



#### Reduce risk

Sensitive data privacy and compliance in Non-Production and Production systems

**Todays Agenda** 



#### **Manage effectively**

RISE Bridge Managed Services

Harmonising solution to bridge the Basis skills gap in RISE with SAP offering



#### **Optimize costs**

Right-size your SAP licences (FUE)

Access risk management



## Streamline migration

Selective Data Transition (SDT) to RISE with SAP

Transformation options for Greenfield and Brownfield migrations

Thursday 6<sup>th</sup> November

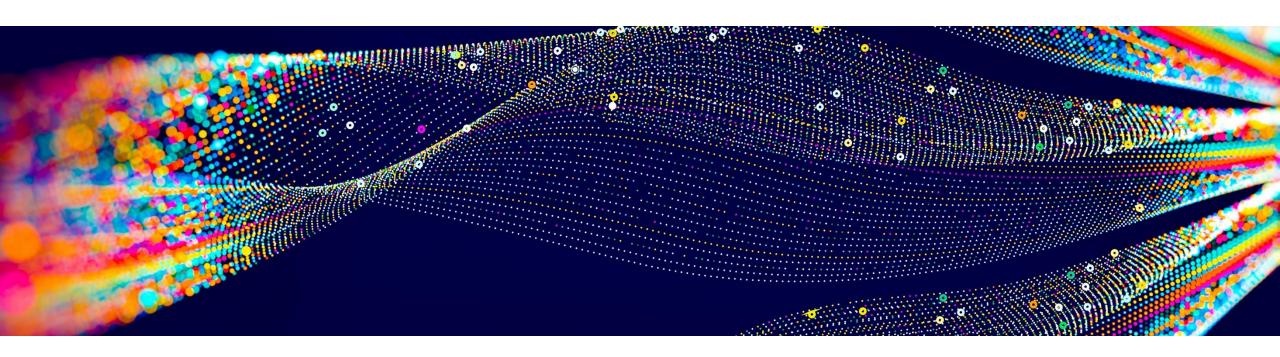
**February** 







# Save Costs







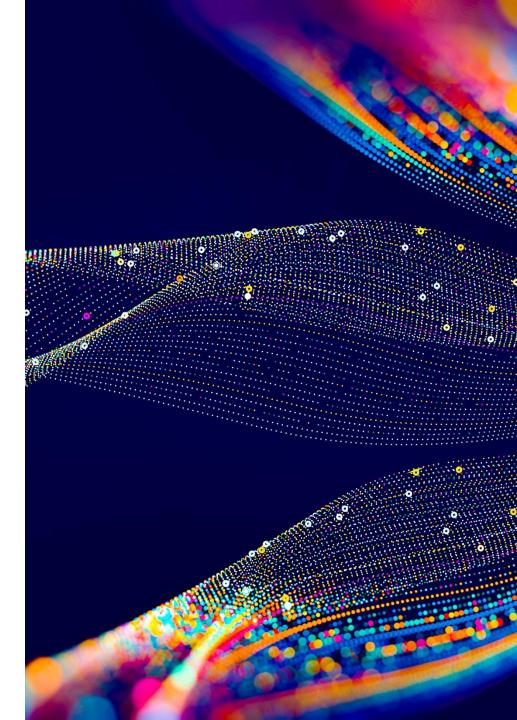
54.7296.70 S/4 HANA hardware costs 54.296.70 ECC PROD SIAHAMA Hardware running ECC PROD Hardware cost **Group Elephant** 



## Landscape cost reduction

- Reduce the size of non-production systems
  - Help cut the contract cost associated with test systems

- Rebuild the Development system
  - Make development relevant again & reduce the need for multiple testing systems





## Data Sync Manager

## Your SAP test data copy solution

- 800+ global clients
- Data Sync Manager (DSM) certified by SAP for 'Integration with RISE with SAP S/4HANA Cloud'
- Test left, limit transport churn & speed up your testing process
- Support for orchestration and automation toolsets
- Client Sync
  - Shrink your test systems by 75% with lean, fit-for-purpose clients
  - Reduce manual post refresh workload by 80%
- Object Sync
  - Enable ad-hoc data top-up in existing test clients

epiuselabs.com/data-sync-manager-dsm-software-suite

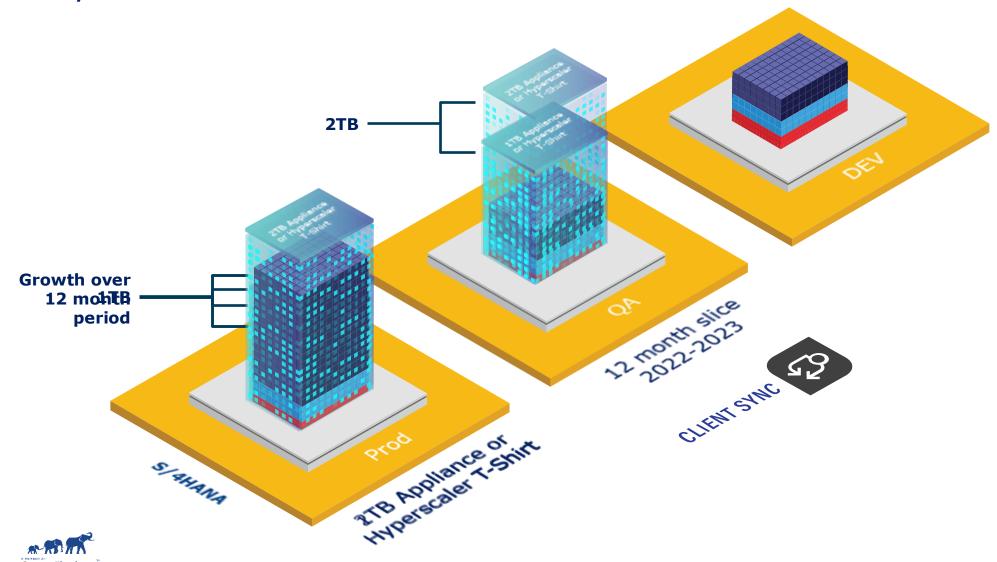




SAP Certified
Integration with RISE with SAP S/4HANA Cloud

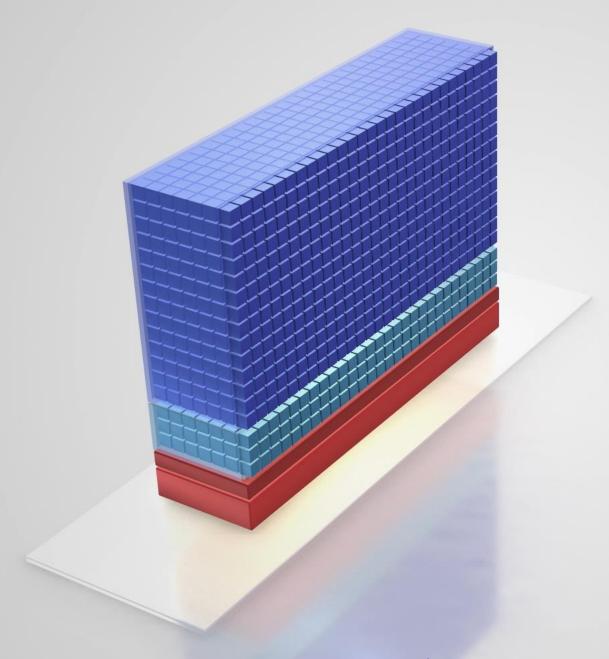


S/4 HANA





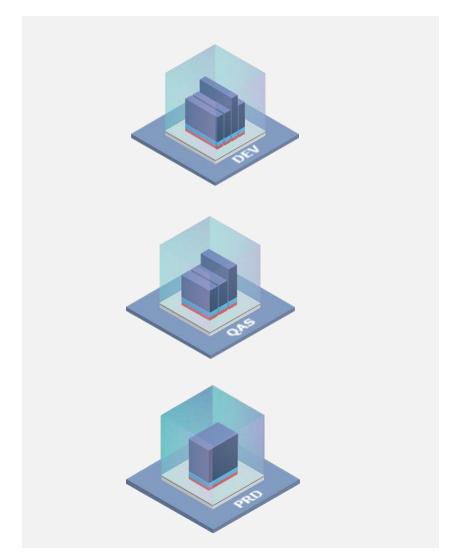
Group Elephant

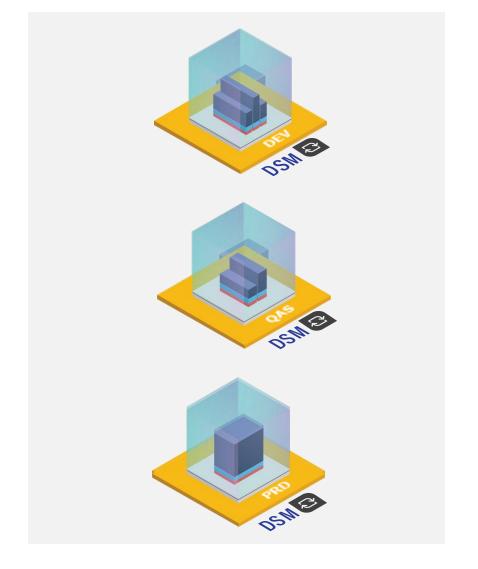




## **Existing ECC System**



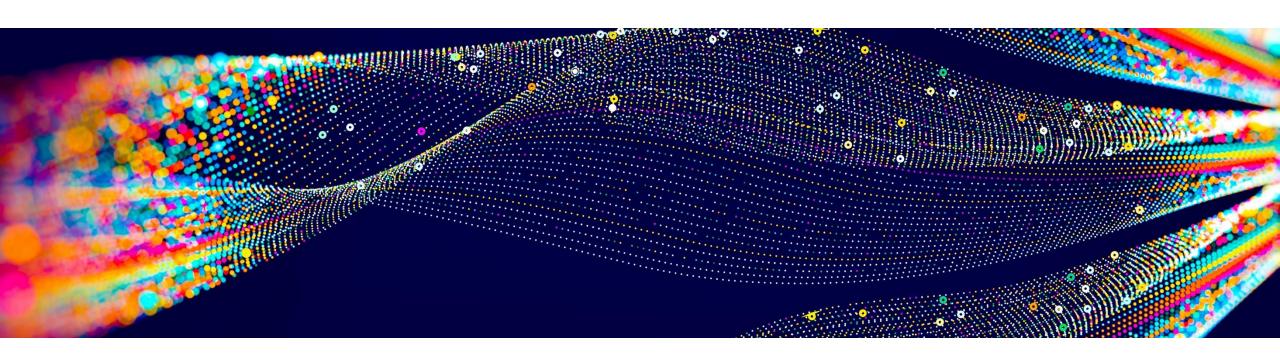








# Reduce Risk



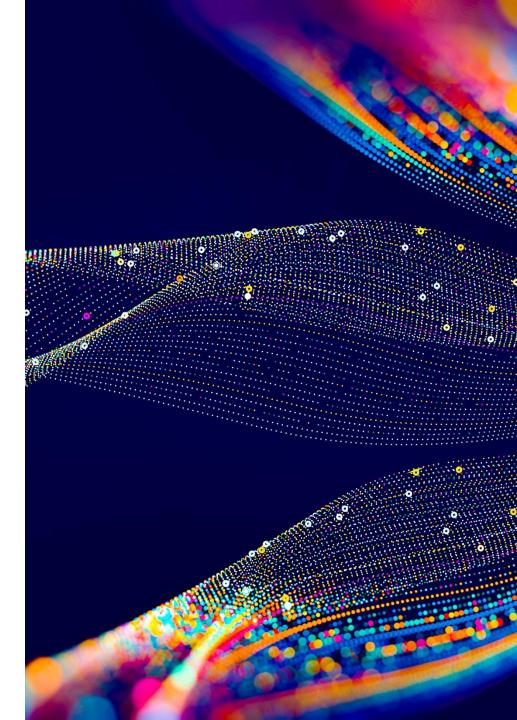




## Ensure data security

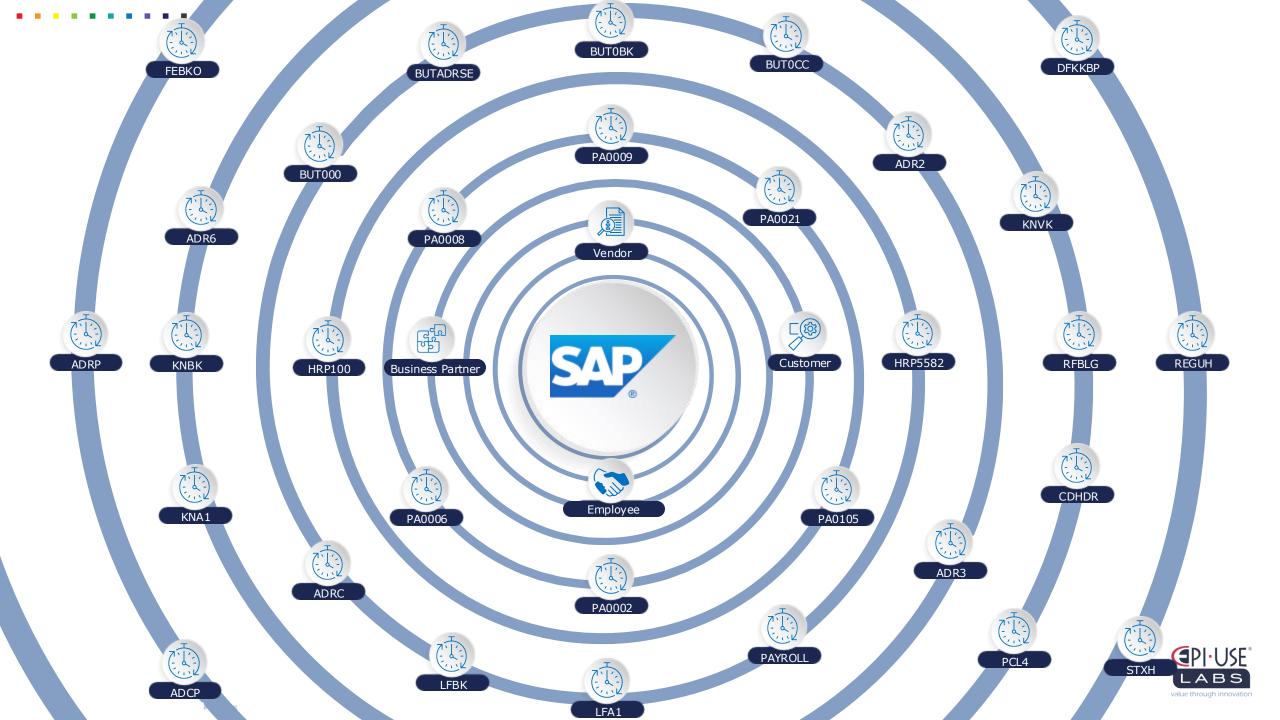
 The SAP data processing agreements now include statements regarding personal data in testing systems.

"Customer shall not store any Personal Data in non-production environments."

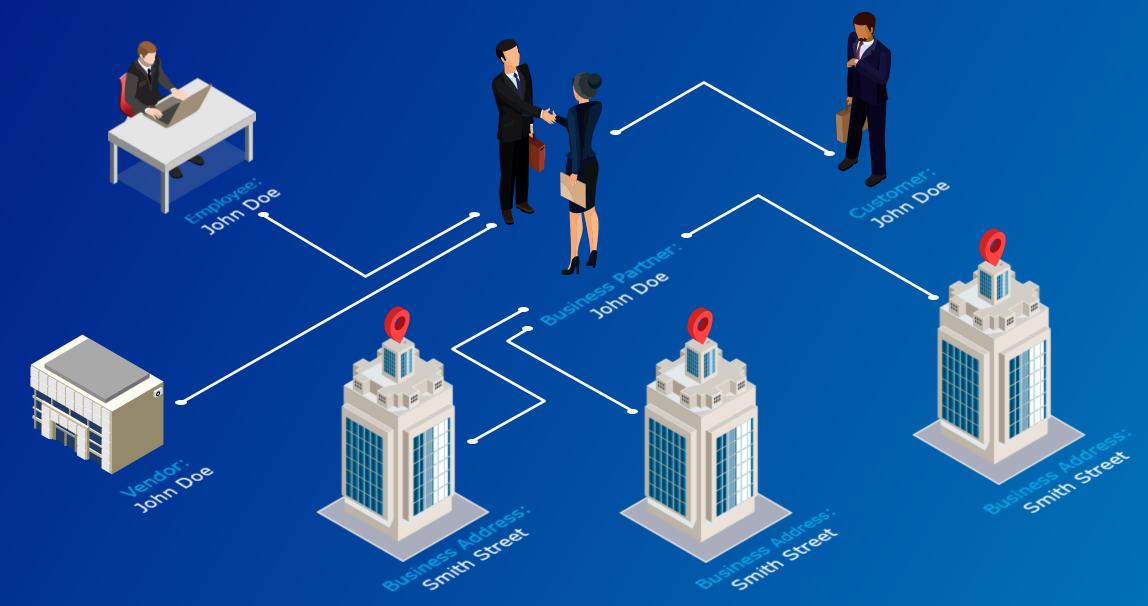




I've been running SAP for 15 years now; how much Personally Identifiable Information (PII) do I have?



## SAP Data – it's all connected



## **Data Privacy Suite**

## Avoid sensitive data falling into the wrong hands

- Data privacy workshop and system analysis
  - Collaborative workshop followed by an in-depth system analysis
  - Map the PII and define an approach to manage it
- Data Secure
  - Comprehensive protection solution which masks sensitive data in nonproduction SAP systems
  - Mask an entire SAP client for testing or training purposes
  - Flexible: customize any scrambling rule to suit your needs
- Data Disclose, Redact and Retain
  - Enable Production systems to comply with legislation like GDPR (the General Data Protection Regulation) and other modern data privacy legislation

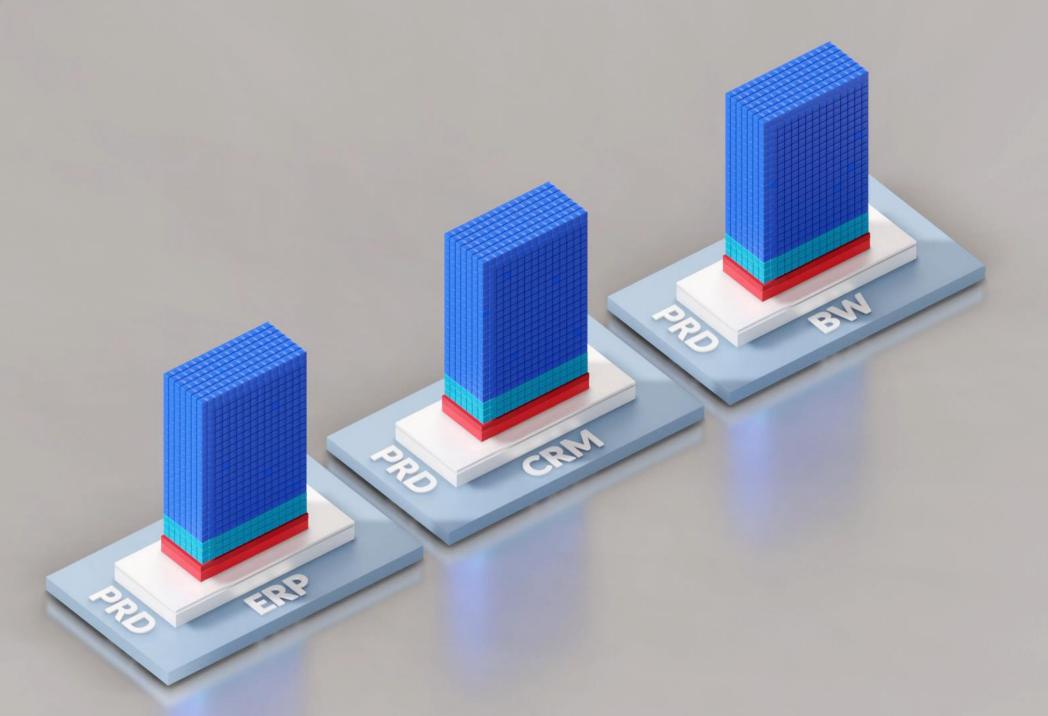
epiuselabs.com/data-privacy-suite





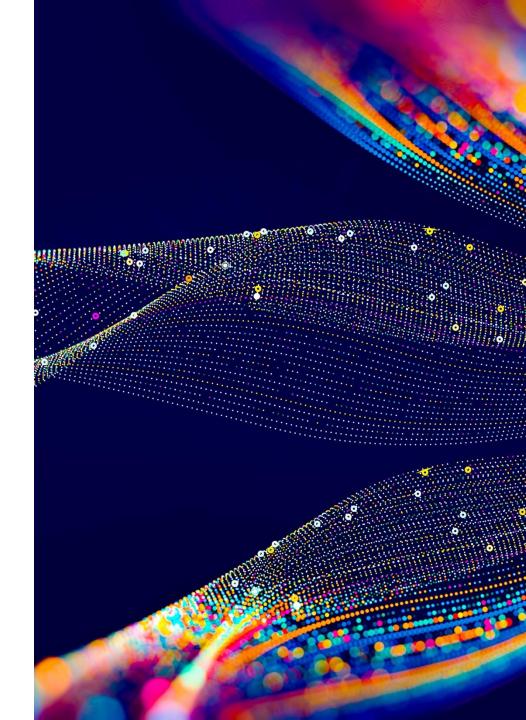
SAP Certified
Integration with RISE with SAP S/4HANA Cloud





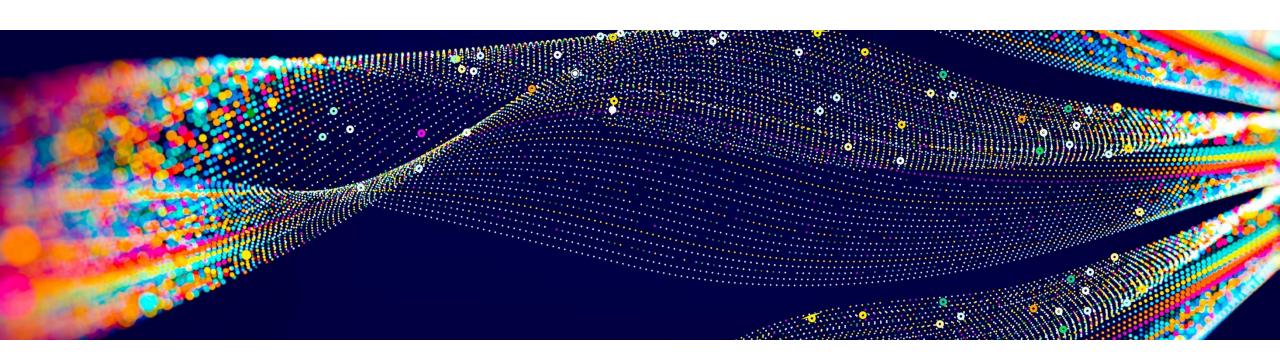


"Customer shall not store any Personal Data in non-production environments."





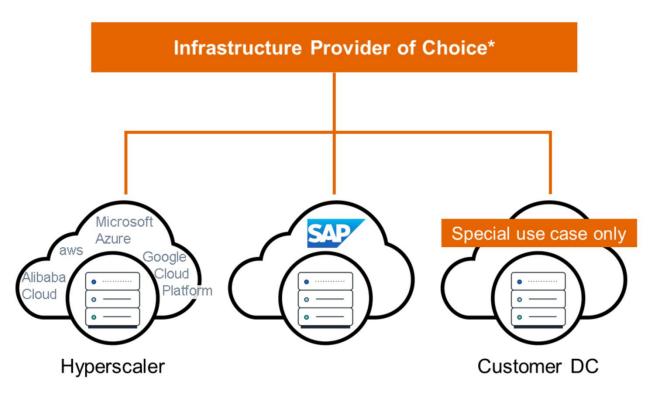
## Manage Effectively







## SaaS with choice



Hyperscaler providers Microsoft Azure Google Cloud Platform amazon web services Alibaba Cloud

\* SAP is the default laaS provider for public cloud



https://learning.sap.com/learning-journeys/managing-sap-s-4hana-cloud-public-edition-projects/describing-rise-with-sap



## SAP Enterprise Cloud Services - Five Service Categories

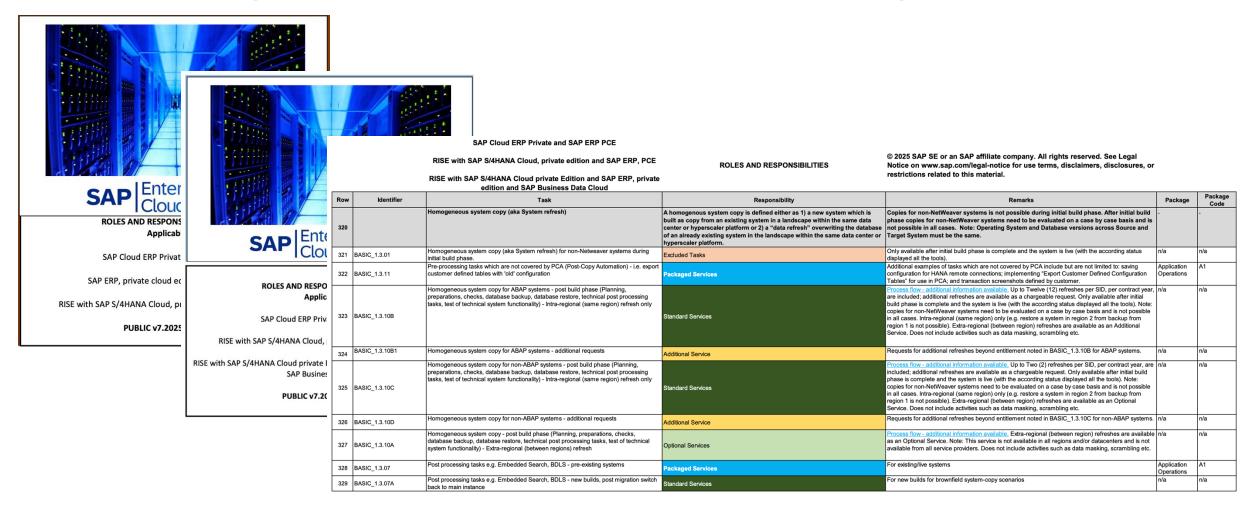
Standard Services	All tasks/services that are included as part of the Standard Services, covered by the Service Fee and performed by SAP <sup>2</sup> , as applicable to customer. Some services can be ordered as part of a <b>"Bundled Service"</b> . <sup>3</sup>		
Optional Services	Optional Services: these tasks/services are not covered in the Standard Services, and are not and cannot be covered by the Packaged Services <sup>1</sup> . These tasks/services • may be elected by customer, • are subject to additional service fees, • must be specifically contracted for and itemized in the customer's contract (original contract or via a change request), and • can only be performed by SAP <sup>2</sup> .		
Additional Service	Additional Service: Include one-off tasks/services which are not covered by Standard, Optional and/or Packaged Services <sup>1</sup> . These tasks/services • may be elected by customer, • are subject to additional service fees and • can only be performed by SAP <sup>2</sup> .		
Packaged Services (Formerly: SAP Cloud Application Services ("CAS") available at additional charge. Needs to be performed by customer if applicable and if the SAP CAS Service is not used.)	Packaged Services <sup>1</sup> : Include tasks/services that a customer can perform, but the customer may elect to have SAP <sup>2</sup> to deliver. Needs to be performed by customer if applicable and if a Packaged Service is not used. Packaged Services are subject to additional service fees as agreed in a customer's contract.		
Excluded Tasks	Excluded Tasks are those tasks/services that can only be performed by the customer and are excluded from Standard Services, Optional Services, Additional Services and/or Packaged Services <sup>1</sup> .		



https://www.sap.com/sea/about/agreements/policies/hec-services.html?sort=latest\_desc&tag=language:english-usa&tag=agreements:product-policy/ecs/roles-and-responsibilities



## SAP Enterprise Cloud Services - Roles & Responsibilities



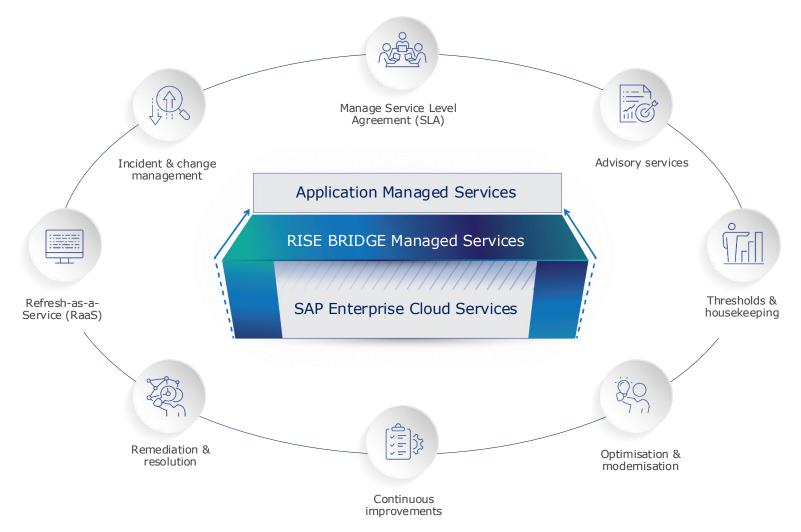


https://www.sap.com/sea/about/agreements/policies/hec-services.html?sort=latest\_desc&tag=language:english-usa&tag=agreements:product-policy/ecs/roles-and-responsibilities



## BRIDGE the Basis gap

EPI-USE Labs RISE BRIDGE Managed Services







# Where we help cross over

	RISE with SAP	RISE BRIDGE Managed Services	
Service Request Management	<b>✓</b>	<b>✓</b>	Response SLA and follow-up
Incident Management	<b>✓</b>	<b>✓</b>	Response SLA and follow-up
SAP Online Support Services	<b>✓</b>	-	
Infrastructure Management (Network, Storage, OS, DB, SFTP, Security Services)	<b>✓</b>	$\checkmark$	Advisory services
Backup & Restore, Startup & Shutdown, Disaster Recovery	<b>✓</b>	$\checkmark$	Manage process, liaise with SAP, pre- & post-steps
Monitoring	<b>✓</b>	_	
Daily Checks (Thresholds)	_	<b>✓</b>	
Landscape Health (Early Watch Analysis (EWA), System Logs, Short Dumps, SAP Notes, Printers)	_	<b>✓</b>	
Job Monitoring	_	<b>✓</b>	





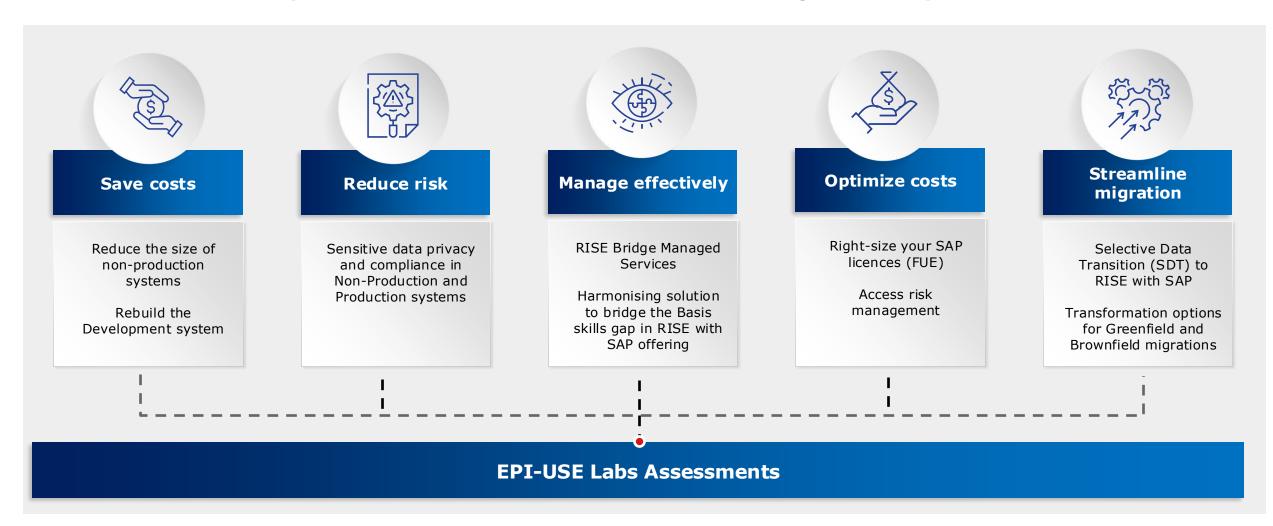
# Where we help cross over

	RISE with SAP	RISE BRIDGE Managed Services	
Performance Management (SAP and HANA Studio)	-	<b>✓</b>	
SAP Upgrades, Support Packages, System Copies	<b>/</b>	$\checkmark$	Manage process, liaise with SAP, pre- & post-steps
SAP Refreshes	<b>✓</b>	$\checkmark$	Pre- and post-steps for SAP refreshes, data refreshes, reduce footprint & mask data
System Installations / Migrations	<b>/</b>	$\checkmark$	Installations/migrations outside RISE
Non-RISE Managed Services (Hybrid Landscape)	_	<b>✓</b>	
Client 000 Management	<b>✓</b>	$\checkmark$	Manage process, liaise with SAP
Client Management (Production)	_	<b>✓</b>	
Transport Management (Change Control)	_	<b>✓</b>	EPI-USE Labs automated transport





## How we help with their RISE with SAP journey







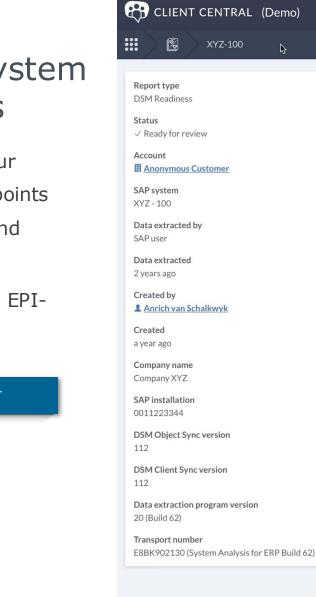
# EPI-USE Labs System Analysis Reports

- Gain insight into your
   SAP data and pain points
   for a move to S/4 and
   SAP RISE PCE
- Review session with EPI-USE Labs expert

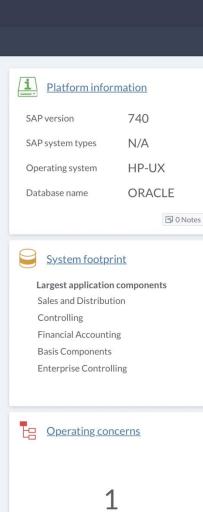
#### GET FREE ASSESSMENT

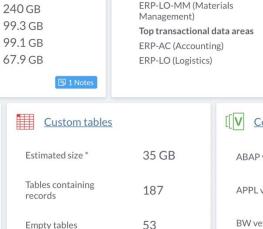












8.196

1.842

551

1.9 TB

1.87 TB

Small

Small

■ 0 Notes

Supported Objects

Top master data areas

**ERP-LO** (Logistics)

System size

Database size

Database usage

DB specific size

category

Data footprint

248 GB

Overall size category

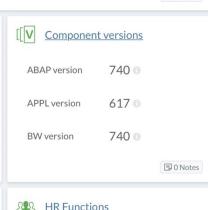
Number ranges

Object number

External number

range

ranges



Q Account Administration Plelp

102 GB

102 GB

67.2 GB

56.3 GB

Record count

112,568,419

46,332,649

Record count

191,402,759

189,548,030

■ 0 Notes

■ 0 Notes

Largest tables

CE1AIM1

**VBOX** 

**GLPCA** 

COEP



Inconsistent tables





#### **Optimize costs**

Right-size your SAP licences (FUE)

Access risk management

# Thursday 6<sup>th</sup> November

Optimise SAP licensing in the SAP S/4HANA and RISE with SAP era





## Streamline migration

Selective Data Transition (SDT) to RISE with SAP

Transformation options for Greenfield and Brownfield migrations

## February 2026

A smarter path to SAP S/4HANA: Modernising with selective data transition







# QUESTIONS

epiuselabs.com | sales@labs.epiuse.com | clientcentral.io | groupelephant.com

# Value through INNOVATION

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**1,800+**⇔ clients
worldwide

97% client renewal

23% of revenue on R&D activities

**PRISM:** 

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20+ years of experience

in SAP data transformations

Multilingual in-house global support:

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**Client Central:** 35,000+ Secure online portal active users

## App**Haus**Network

Operating in

**55** countries

SAP BTP-certified

First **SAP AppHaus** in Africa

#### a member of Group Elephant





Employs people



Serving **2,000+** of the world's largest corporations and public sector agencies



1% of revenue channeled into Elephants, Rhinos & People program **ERP** 



**EPI-USE** 

**42+** SAP Payroll local country versions





**GLOBAL FOOTPRINT LOCAL PRESENCE** Operating in 55 countries around the world
Local presence







Group Elephant is able to effectively and efficiently service the needs of global clients, while addressing the objectives inherent in 'Beyond Corporate Purpose: Elephants, Rhinos & People'.

The Group has earned a strong reputation around the globe for successfully and cost-effectively addressing challenging technology-related issues for large, complex organisations and its client portfolio includes some of the largest and most respected multinational corporations.